



Job Specification

For: Defence Campaign Lead

Ref: VR/01317

Job Description

Chatham, Kent
Up to £75K + Bonus + Excellent Benefits

Defence Campaign Lead opportunity. This role would be primarily based in Chatham, Kent, but with hybrid working options and an expectation of travel across the UK. The company offers c£75K plus excellent benefits to include 10% Bonus, Private Healthcare, Pension, 30 days' holiday (plus bank holidays), Mental Health & Wellbeing support, On-site gym, On-going professional development and great prospects within a growing business.

Working with senior leaders from our Growth and Defence portfolios, the Defence Campaign Lead will take responsibility for identifying, assessing and developing a range of new training contract opportunities across the defence sector. The company is nationally acknowledged for designing and delivering world class, innovative and wide-ranging learning solutions for the defence, construction and engineering sectors. This is a dynamic working environment that is experiencing expansion, new contracts and increased sales activity.

This role will involve 1) identification, selection and qualification of suitable opportunities, 2) building, collating and assessing market, opportunity and competitor intelligence, and 3) planning, influencing and positioning the company for success across multi-million pound training contracts. The Defence Campaign Lead will combine their military/defence, training industry, engineering and business development experience with a positive 'can-do' mind-set resulting in the capability to engage and win new business.

This is an exciting opportunity to join a company with an ambitious vision: to be the UK's leading provider of skills-based training, trusted by customers to prepare them for tomorrow. They have a long and very successful contract based at the Royal School of Military Engineering (RSME) in Chatham, now looking to expand their operations across the UK.

The company is committed to creating a diverse and inclusive workplace; all applications will be considered. The business provides support through Mental Health First Aid and Coaching and Mentoring schemes. They are ISO accredited and recently won a Gold Award in the Medway Healthy Workplaces Programme. The company has also won several Health & Safety and more recently a Princess Royal Award for one of their employee learning and development programmes. They are passionate about the success they deliver for their learners, partners, and local communities, empowering people to be ambitious, solution-focused, proactive, and creative thinkers.

This is an excellent opportunity to become a pivotal member of the team that will determine the future growth of the business.

Job Specification provided by:

Sappers Network
RHQ RE, Ravelin Building
Brompton Barracks
Chatham, ME4 4UG
Tele: +44-(0)7496 083483



A full Job Description is available on request. Closing date Friday 12th July 2024, although this is subject to change allowing for market conditions.

Armed Forces Covenant – We offer guaranteed interviews to military veterans if they meet the selection criteria.

All posts are subject to a Disclosure and Barring Service application. The company follows the DBS Code of Practice.

Compiled by : **Fiona Louch**
Compiled on : **06/13/24**

Job Specification provided by:

Sappers Network
RHQ RE, Ravelin Building
Brompton Barracks
Chatham, ME4 4UG
Tele: +44-(0)7496 083483